



MEMBERSHIP PROMOTION

SOCIETY MEMBERSHIP GROWTH

REGION II

FEBRUARY 1, 1993

<u>CHAPTER</u>	<u>SOCIETY MEMBERS</u>	<u>(A) PAID TO DATE</u>	<u>(B) UNPAID TO DATE</u>	<u>(C) NET MEMBERS A-B=C</u>	<u>(D) 1993 GOAL</u>	<u>% OF GOAL</u>
Quebec	182	166	28	138	187	74
Montreal	514	473	58	415	529	78
Ottawa	352	327	42	285	363	79
Toronto	823	790	59	731	848	86
Hamilton	192	184	20	164	198	83
Halifax	172	151	25	126	177	71
London	107	104	12	92	110	84
New Brunswick	113	85	29	56	116	48
Sag/Lac/St.Jean	34	26	8	18	35	51
Windsor	57	55	5	50	59	85
Mississauga	133	120	11	109	137	80
TOTAL REGION	2679	2481	297	2184	2759	79

(D) REPRESENTS PRESIDENT RICHARD CHARLES GOAL OF 3% NET MEMBERSHIP GROWTH.





ASHRAE

American Society of Heating, Refrigerating and Air-Conditioning Engineers, Inc.

1791 Tullie Circle, NE • Atlanta, Georgia 30329 • 404-636-8400 • Tlx 705343 ASHRAE • Fax 404-321-5478

October 23, 1992

John T. Dugan
Vice Chairman, Region II
Membership Promotion

Chapter Membership
Promotion Chairman
& Chapter Presidents

CHORLEY & BISSET LTD.			
LONDON		ONTARIO	
FILE NO.			
NOV 10 1992			
1	MGG		
2	ORB		

Reply to: LANDIS & GYR POWERS, LTD.
2435 Holly Lane
Ottawa, Ontario, Canada
K1V 7P2
☎ 613-733-9781
FAX 613-737-4985

Gentlemen,

This is my first report for this chapter year. Pressure of business preventing my issuing a report for the month of September.

First let me extend my appreciation and thanks for those of you who that attended our Membership Promotion workshop in Halifax. I came away feeling that we have the people in place to do the job that is expected of us during this Chapter Year.

I have attached the latest SOCIETY MEMBERSHIP GROWTH chart. This allows you to compare your progress with that of all other chapters in our Region. ASSIGNED SOCIETY MEMBERS are the society members that were identified for your chapter as of June 30, 1992.

The columns PAID TO DATE (A) and UNPAID TO DATE (B) are reported by Atlanta based on reported chapter activity. The column NET MEMBERS(C) considers both new members and assigned members who have yet to pay this year's society dues. The column headed 1993 GOAL(D) represents President Richard Charles goal of 3% net membership growth. The column headed %OF GOAL compares (C) and (D).

In September I had the pleasure of attending the Ottawa Valley Chapter's Membership night. I look forward to visiting New Brunswick Chapter November the 24th for their membership night, Toronto Chapter December 7th for their Past Presidents night and a return to Halifax April 12th.

Owen
pls. retain this
copy for your
records. mhh.

The Ottawa Chapter's October meeting was hosted by the Ottawa Office of Consumer's Gas allowing members to tour their new facility and view the latest advances in use of natural gas from vehicles to fireplaces. Tours followed an excellent dinner and short business session and was supported by one of the largest turn outs we've seen in quite a number of years. Part of the proceeds for the evening gave Ottawa's research drive a good kick start.

Programs like this and those that include exceptional speakers are by far the main drawing card we have to attract new members.

I would assume by now that you have identified two or three additional members to support Membership Promotional activities within your chapter. It cannot be done with one person. You need support not only to encourage new members but also to follow up with those members that are unpaid to date. A pro-active program attracting visitors and guests and recognizing their presence at each meeting is another effective way of building memberships.

As always, if there is anything I can do to assist you in your Membership Promotion efforts, please give me that opportunity.

Yours sincerely,



John T. Dugan

JD/Am
encl.

c.c. Dalton J. McIntyre
Terry E. Martin



MEMBERSHIP PROMOTION

SOCIETY MEMBERSHIP GROWTH

REGION II

OCTOBER 1, 1992

<u>CHAPTER</u>	<u>ASSIGNED SOCIETY MEMBERS</u>	(A) <u>PAID TO DATE</u>	(B) <u>UNPAID TO DATE</u>	(C) <u>NET MEMBERS A-B=C</u>	(D) <u>1993 GOAL</u>	<u>% OF GOAL</u>
QUEBEC	183	130	59	71	188	38
MONTREAL	524	399	123	276	540	51
OTTAWA	339	254	103	151	349	43
TORONTO	836	676	149	527	861	61
HAMILTON	190	147	50	97	196	50
HALIFAX	170	116	58	58	175	33
LONDON	108	83	26	57	111	51
NEW BRUNSWICK	114	68	46	22	117	19
SAG/LAC ST. JEAN	35	17	18	- 1	36	- 3
WINDSOR	55	43	15	28	57	49
MISSISSAUGA	132	96	39	57	136	42
TOTAL REGION	2686	2029	686	1343	2766	49

(D) REPRESENTS PRESIDENT RICHARD CHARLES GOAL OF 3% NET MEMBERSHIP GROWTH.

1

○

○

○



ASHRAE

American Society of Heating, Refrigerating and Air-Conditioning Engineers, Inc.

1791 Tullie Circle, NE • Atlanta Georgia 30329 ☎ 404-636-8400 • Tlx 705345 ASHRAE • Fax 404-321-3478

Blair Jol
Vice Chairman, Region II
Technical, Energy & Government Activities

Reply to: INTERNATIONAL SPECIFICATION SERVICE INC.
Suite 1800 - 350 Spadina Street
Ottawa, Ontario K1R 7S8
Phone: (613) 584-8385
Fax: (613) 235-8942

OTTAWA, ONTARIO
September, 1992

TEGA NEWS

From: Blair Jol, NYC, USA
To: All Chapters, Region II

CRC:

ASHRAE has started its new season again. It was great to meet so many different chapter members at the Halifax CRC. A technical program in excellent afternoon sessions covered Evaporative Cool, COP & Droughtwater, Residential Heat Pumps and the Grant-In-Aid program. If you were unable to attend the Halifax CRC you missed a fantastic regional conference. The Halifax chapter showed an "old time" Queen City hospitality. Really!

TEGA:

The new TEGA acronym stands for Technical, Energy & Government Affairs. We hope that the new focus will allow us more of an opportunity to improve both technical and government affairs activities in ASHRAE.

BEST CHAPTER

Most chapters worked hard at preparing technical programs, activities and other former "TEA" related activities during the last year. But some worked as hard as one special chapter, the honor of the "Best Chapter" in Region II goes to the QUEBEC CHAPTER. Congratulations to the Quebec Chapter. It will be difficult for other chapters to match the quality and quantity of which the Quebec chapter conducts its ASHRAE activities.

TECHNOLOGY AWARDS

We received your entries for the Technology Award competition. In preparing these entries it really surprised me how many entries were submitted in the category for the new year. Judging proved to be a difficult task. All submissions were of high quality and it was difficult to choose a winner. The first place winner of the Technology Award is PAUL O'SULLIVAN of ENGINEERING, MECHANICAL, and ELECTRICAL CONSULTANTS, TORONTO ST. JAMES HOSPITAL, Scarborough. First place winner of the Commercial Category is TRIFF 401 from the MONTREAL HYDRO QUEBEC BUILDING.

Your entries will now advance to the Society level for judging. Now for other good news: "you have approximately 8 months to prepare for the next TEGA Technology Award submission date. Start now with your data gathering. Collect your forms and approval signatures early."



OCT 16 1951

④

CHAPTER MEETING MINUTES

*This form should be submitted as a cover sheet for your chapter minutes.

Chapter Name _____

Meeting Date _____

Attendance: Members _____ Guests _____

Membership Promotion Night? Yes _____ No _____

Joint Meeting? Yes _____ No _____

Technical Speaker/Program Yes _____ No _____

Indicate Topics _____

Note: Points will be given for meeting offering Technical Engagement only. No social topics will count.





ASHRAE

American Society of Heating, Refrigerating and Air-Conditioning Engineers, Inc.

1791 Tullie Circle, NE • Atlanta, Georgia 30329 ☎ 404-636-8400 • Tlx 705343 ASHRAE • Fax 404-321-5478

Simon Jol
Vice Chairman, Region II
Technical, Energy & Government Activities

Reply to:

INTERNATIONAL SPECIFICATION SERVICES INC.
Suite 1000 - 350 Sparks Street
Ottawa, Ontario K1R 7S8
Phone: (613) 564-8385
Fax: (613) 235-8842

OTTAWA, ONTARIO
September, 1992

TEGA NEWS

From: Simon Jol, RVC, TEGA
To: All Chapters, Region II

CRC:

ASHRAE has started its new season again. It was great to meet so many different chapter members at the Halifax CRC. A technical program of excellent afternoon sessions covered Fluidized Bed, CO2 & Greenhouses, Residential Heat Pumps and the Grant-In-Aid program. If you were unable to attend the last CRC you missed a fantastic regional conference. The Halifax chapter showed us what true "down east hospitality" really is!

TEGA:

The new TEGA acronym stands for Technical, Energy & Government Affairs. We hope that the new focus will allow us more of an opportunity to improve both technical and government affairs activities in ASHRAE.

BEST CHAPTER:

Most chapters worked hard at preparing technical programs, education, and other former "ETA" related activities during the past year. But none worked as hard as one special chapter. The honour of top ETA chapter in Region II goes to the... QUEBEC CHAPTER. Congratulations EMILE POTVIN! Quebec, you have done it again! It will be difficult for other chapters to match the efficient and thorough manner in which the Quebec chapter conducts it's ASHRAE business.

TECHNOLOGY AWARDS:

We received four entries for the Technology Awards program. The work in preparing these entries is really appreciated. We hope to receive entries for each category for the new year. Judging proved to be a difficult task since a number of submissions were for hospitals, all in the same category. The judges found these submissions to be of similar quality and had to take extreme care to select a bona-fide winner. First place winner of the Health Care Category is:

PAUL O'SULLIVAN of ENGINEERING INTERFACE...with his submission of the.....

TORONTO MT. SINAI HOSPITAL. Congratulations!

First place winner of the Commercial Category is: TRIZEC with their submission of the MONTREAL HYDRO QUEBEC BUILDING.

Your entries will now advance to the Society level for judging.

Now for other good news: "you have approximately 8 months to prepare for the next TEGA Technology Award submission date. Start now with your data gathering. Collect your forms and approval signatures early."

5



1791 Tullie Circle, NE • Atlanta, Georgia 30329 ☎ 404-636-8400 • Tlx 705343 ASHRAE • Fax 404-321-5478

Simon Jol
Vice Chairman, Region II
Technical, Energy & Government Activities

Reply to: INTERNATIONAL SPECIFICATION SERVICES, INC.
Suite 1000 - 350 Sparks Street
Ottawa, Ontario K1R 7S8
Phone: (613) 564-8385
Fax: (613) 235-8942

OTTAWA, ONTARIO
September, 1992

TEGA NEWS

From: Simon Jol, RYC, TEGA
To: All Chapters, Region II

CRC:

ASHRAE has started its new season again. It was great to meet so many different chapter members at the Halifax CRC. A technical program of excellent afternoon sessions covered Fluidized Bed, CO2 & Greenhouses, Residential Heat Pumps and the Grant-In-Aid program. If you were unable to attend the last CRC you missed a fantastic regional conference. The Halifax chapter showed us what true "down east hospitality" really is!

TEGA:

The new TEGA acronym stands for Technical, Energy & Government Affairs. We hope that the new focus will allow us more of an opportunity to improve both technical and government affairs activities in ASHRAE.

BEST CHAPTER:

Most chapters worked hard at preparing technical programs, education, and other former "ETA" related activities during the past year. But none worked as hard as one special chapter. The honour of top ETA chapter in Region II goes to the....
QUEBEC CHAPTER. Congratulations EMILE POTVIN! Quebec, you have done it again! It will be difficult for other chapters to match the efficient and thorough manner in which the Quebec chapter conducts it's ASHRAE business.

TECHNOLOGY AWARDS:

We received four entries for the Technology Awards program. The work in preparing these entries is really appreciated. We hope to receive entries for each category for the new year. Judging proved to be a difficult task since a number of submissions were for hospitals, all in the same category. The judges found these submissions to be of similar quality and had to take extreme care to select a bona-fide winner. First place winner of the Health Care Category is:

PAUL O'SULLIVAN of **ENGINEERING INTERFACE**....with his submission of the.....

TORONTO MT. SINAI HOSPITAL. Congratulations!

First place winner of the Commercial Category is: **TRIZEC** with their submission of the **MONTREAL HYDRO QUEBEC BUILDING.**

Your entries will now advance to the Society level for judging.

Now for other good news: "you have approximately 8 months to prepare for the next TEGA Technology Award submission date. Start now with your data gathering. Collect your forms and approval signatures early."

5

